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Crystal Exchange America has found that sellers have different needs and requirements for how they prefer to sell the crystal in their possession.

However, the growing trend is toward consignment. In the consignment method, a seller will send us all the items they wish to sell. Once it is here, we inventory and list them in online auctions.

We would be happy to discuss selling your collection personally. Just give send us an email!

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## Consignment Overview

You must contact us by email if you believe this option is best for you. At that time, we'll make the determination if we can take on your collection. We only accept mint figurines with original factory packaging.

1. *Compile a list of the items you wish to sell.*
2. *We enter your items into our database and send you a copy of your listings.*

The figurines will be sold in online auctions. They may be listed as Fixed Price or in Bidding Auctions.

We cannot take collections on consignment if sellers are hoping to receive "top dollar" for the pieces. Collections take space and are costly to insure, so it doesn't make sense for us to do this unless you are motivated to sell.

If a seller requests their items to be returned, a 15% fee, based on the APPROXIMATED SELLING PRICE, WILL BE ASSESSED, plus the return shipping fee (minimum \$20). The fees must be paid BEFORE we will return the items. Though we don't want to charge the fees, we have taken the time to inspect the item(s), store them, and insure them, and our inspection and storage services are not free.

## Advantages of Consignment

### Commission Rates

Our commission is 35% of the Selling Price.

On items where the Final Selling Price is \$125 or less, it is the Selling Price minus \$35.

Some items may not sell for more than \$35. In this case, the guaranteed minimum is \$2 per item.

1. One time shipping, and you are done.
2. Consignment saves you time and money shipping.
3. Consignment saves you the effort of identification, inspection, research, and pricing. This is especially important if you are not familiar with Swarovski.

### **Selling Procedure**

1. Items are photographed and listed in the online auctions.
2. Items are shipped to buyers at the conclusion of an auction.
3. Sellers are paid when the transaction is complete (generally 30 days after the buyer receives the item).
4. Checks are issued at the end of the quarter. Payment Options  
We issue business checks to pay all sellers and they are sent using 1st class US Mail (no fee). However, if you are an international seller or prefer a different method of payment, here are the options:
  - ◆ Wire-transfer - \$25 fee for USA banks
  - ◆ Wire-transfer - \$50 fee for international banks
  - ◆ "Bank check" / "Cashier's check" - \$20 fee
  - ◆ Payment sent using "Registered Mail" or via UPS - \$20 fee
5. Sale Complete!

